

budget. plan. forecast. report.



**Complete
Performance
Management
Solution**

PROPHIX is an integrated performance management application that empowers organizations with budgeting, planning, forecasting, reporting, consolidations, and personnel planning capabilities. PROPHIX enables organizations to create measurable targets against their business strategies ensuring that corporate objectives are met.

Eliminate spreadsheet frustration

PROPHIX makes data entry simple for contributors and allows for the automatic consolidation of data, eliminating the task of gathering and linking multiple workbooks or cutting and pasting data. Create budgets using a familiar spreadsheet interface, with control and without the hassle of verifying accuracy. PROPHIX leverages a controlled workflow cycle to manage the budgeting process, which incorporates optional due dates, reminders and approval requirements.



Allow users to add line item schedules and user comments and budget using a top-down or bottom-up budgeting approach. PROPHIX streamlines budgeting by automatically consolidating data from different departments to the corporate plan and provides access to users anytime and anywhere—on the local area network, remotely connected over the Internet, or offline using data entry templates.

Forecast with speed and react to market conditions

PROPHIX gives you the tools that ensure forecasts are reflective of changing market conditions and makes data readily available to forecast on the fly. Create expense or sales forecasts and other projections with easy-to-use Wizards, using account budgets or actual data—or a calculated projection using various formulas. By linking models behind the scenes, PROPHIX makes it simple to create frequent forecasts with accurate data.

Create a single source of truth

PROPHIX saves time and ensures data is accurate by creating a centralized data source. Unified financial reporting is made easier—adjust entries, allocate revenues or expenses, and perform inter-company eliminations. Consolidate data from any ODBC-compliant source at a click of a button, or completely free the finance staff from consolidation tasks by automating imports to run on schedule. Easily manage multiple currencies without handling broken spreadsheet links or formula errors.

Quickly create and analyze multiple planning scenarios

Whether creating short-term operational plans or long-term strategic plans, scenario management with PROPHIX has never been more flexible. Using the interactive, graphical Delta Analysis™ tool or InfoFlex™, create different business scenarios based on actual or budget data—or based on other scenarios. From resource usage or capital expense planning to revenue planning, PROPHIX offers the ability to test business assumptions and proactively plan scenarios. With PROPHIX, take strategic plans even further; generate measurable KPIs and monitor changes in dashboards or scorecards.



Give users the power to analyze data

Eliminate the dependence on finance personnel and allow them to spend more time on decision making rather than data processing and validation. With specified roles and permissions, allow users to securely perform their own data analyses. Give other departments the ability to work with reports interactively to jump straight into analysis. Users can slice and dice data or drill up, drill down, and drill through to source data systems using a simple drag-and-drop interface. PROPHIX also provides visuals to make it easy to analyze data and identify variances at a glance.

PROPHIX's Advanced Data Visualization capabilities facilitate graphical data analysis. Easily integrate web-based reporting functionality using PROPHIX URL Bookmarks and link multiple reports to explore details. With hundreds of different chart types, color palettes, and other formatting attributes, template designers can create some of the most visually appealing interactive dashboards, scorecards, and reports.



Create accurate reports and distribute instantly to stakeholders

PROPHIX leverages report templates to ensure reports are accurate. Reports can be automatically updated every time a change is saved outside of the report, such as modified account structures or newly imported data. The PROPHIX Template Designer supports any type of report requirement—from formal financial statements to boardroom-style management reports and can include charts, images, and other formatting. Include external documents, such as Microsoft Office documents or PDFs, and automatically distribute secured PROPHIX report binders on a scheduled basis via email. Leverage these PROPHIX features to get the key information for accurate and timely decisions.

	2007 Months to Date			2007 Fiscal Year to Date		
	Actual	Budget	Variance %	Actual	Budget	Variance %
Revenue from product sales	4,004,255	3,744,003	260,254 6.5%	4,004,255	3,744,000	260,254 6.5%
Revenue from services	437,099	492,440	(55,341) -8.5%	437,099	492,440	(55,341) -8.5%
Other Revenue	337,579	338,867	(1,288) -0.3%	337,579	338,867	(1,288) -0.3%
Gross Sales	4,778,933	4,575,310	(203,377) -4.3%	4,778,933	4,575,310	(203,377) -4.3%
Cost of Goods Sold	2,252,474	2,508,481	(256,007) 11.4%	2,252,474	2,508,481	(256,007) 11.4%
Other Direct Charges	16,849	17,912	(1,063) 6.3%	16,849	17,912	(1,063) 6.3%
Cost of Sales	2,269,323	2,526,393	(257,069) 11.3%	2,269,323	2,526,393	(257,069) 11.3%
Gross Margin	2,509,610	2,048,917	(460,693) 9.6%	2,509,610	2,048,917	(460,693) 9.6%
Employee Salaries	1,084,047	1,179,580	(94,533) 7.1%	1,084,047	1,179,580	(94,533) 7.1%
Overtime	142,561	142,378	183 0.1%	142,561	142,378	183 0.1%
Payroll Taxes	187,938	185,105	(2,833) 1.5%	187,938	185,105	(2,833) 1.5%
Benefits	104,922	108,022	(3,100) 4.0%	104,922	108,022	(3,100) 4.0%
Temp Labor	30,206	30,365	(159) 0.5%	30,206	30,365	(159) 0.5%
Temp Agency Costs	20,496	20,842	(346) 1.7%	20,496	20,842	(346) 1.7%
Personnel	1,478,170	1,665,192	(187,022) 12.7%	1,478,170	1,665,192	(187,022) 12.7%
Commissions	109,684	95,843	(13,841) 14.5%	109,684	95,843	(13,841) 14.5%
401k	191,115	191,617	(502) 0.3%	191,115	191,617	(502) 0.3%
Medical Insurance	44,800	43,784	(1,016) 2.3%	44,800	43,784	(1,016) 2.3%
Payroll Costs	2,241,961	2,270,022	(28,061) 1.2%	2,241,961	2,270,022	(28,061) 1.2%

Improve Collaboration Across the Entire Organization

As an End User:

- Receive notifications about workflow tasks
- Perform tasks using pre-assigned data entry or report templates
- Receive automated reports via email
- Access your data on a local area network or remotely over the Internet

As a Power User:

- Analyze interactive reports on the fly
- Make ad hoc data changes with or without the use of templates
- Slice and dice data, drill through, drill up and drill down using a drag-and-drop interface
- Create various scenarios with Delta Analysis, to test assumptions such as a new product launch, company restructuring or expansion

As an Administrator:

- Easily maintain structures, such as accounts or products, using dynamic, reusable components including data views
- Quickly extract, load, and transform data with Import Wizards
- Set up processes to automatically perform recurring tasks, such as report distributions
- Create even the most complex models for various business applications including revenue planning, budgets, or reforecasts
- Manage your models with user-friendly screens, without the involvement of IT
- Monitor user activity with PROPHIX event and workflow auditing

Visit www.prophix.com to learn more.



About PROPHIX Software Inc.

For over twenty years, PROPHIX has been a leader in delivering performance management solutions including budgeting, reporting, forecasting, planning, and financial consolidation. Additional applications include business intelligence analysis, strategic planning, capital planning, and resource planning. Today, thousands of users worldwide are using PROPHIX to make more informed business decisions.



Data Management Solutions
ISV/Software Solutions



PROPHIX